



Sales Manager (f/m/d)

Based in Los Angeles

Simi US Motion Inc. is the U.S. subsidiary of the German company Simi Reality Motion Systems GmbH. Simi develops a broad spectrum of systems for motion capture and analysis. Our customers include universities and teams from MLB, NBA etc.

Due to continued expansion we are looking to appoint a Sales Manager to join our high-performing U.S. team operating from our Los Angeles office. Whilst developing and maintaining existing customer relationships your key responsibility will be to identify and increase new business and opportunities.

Responsibilities:

- » Organization of exhibits and promoting Simi at trade shows and conferences in the USA
- » Follow-up on leads to make new contacts and relationships
- » Ensure smooth sales process
- » Organize and execute customer trainings in the USA
- » Establish and maintain positive business and customer relationships
- » First level support over phone and online trouble shooting for customers
- » Answering inquiries of interested parties
- » Performing other duties as assigned

Your profile:

- » Bachelor's degree in economical / technical / sports sciences or equivalent experience
- » Work experience in Sales or Support
- » Professional sports industry experience (at least 2 years)
- » Technical know-how and affinity (experience with Mocap systems is a plus)
- » Passion for Sales
- » Eagerness to gather best knowledge of our products
- » Genuine interest in technical developments in the industry
- » Good presentation skills
- » Outgoing, sociable personality
- » Self-confident, strong communicator
- » Personal initiative and good team player
- » Willingness to travel throughout the USA

You are eager to take responsibility in a family friendly company with international atmosphere? You value a flat hierarchy, flexible working hours and global perspectives? This could be a great fit. We are looking forward to your application including possible starting date and salary expectation.

Get into Motion!

Simi US Motion Inc.

8830 South Sepulveda Boulevard
Los Angeles, California 90045 – USA
www.simi.com

Email: careers@simi.com

