



Simi US Motion Inc. is the U.S. subsidiary of the German company Simi Reality Motion Systems GmbH. Simi develops a broad spectrum of systems for motion capture and analysis. Our customers include universities and teams from MLB, NBA etc.

Due to continued expansion we are looking to appoint a Sales Manager to join our high-performing U.S. team operating from our Los Angeles office. Whilst developing and maintaining existing customer relationships your key responsibility will be to identify and increase new business and opportunities.

Who are we looking for?

Basic Qualifications

- Bachelor's degree in economical / technical / sports sciences or equivalent experience
- Sales or Support experience
- Technical know-how and affinity (experience with Mocap systems is a plus)

Profile

- Passion for selling
- Eagerness to gather best knowledge of our products
- Genuine interest in technical developments in the industry
- Good presentation skills
- Outgoing, sociable personality
- Self-confident, strong communicator
- Personal initiative and good team player
- Willingness to travel throughout the USA

Your Responsibilities

- Organize exhibits and promote Simi at trade shows and conferences in the USA
- Follow-up on leads to make new contacts and relationships
- Ensure smooth sales process
- Organize and execute customer trainings in the USA
- Establish and maintain positive business and customer relationships
- First level support over phone and online trouble shooting for customers
- Answering inquiries of interested parties
- Performing other duties as assigned

If this sounds just like you, we look forward to your online application. Please include your salary requirements as well as your earliest possible starting date and send all relevant application documents in a single pdf to careers@simi.com.